

* Sales Modifiers Remain for RGM

Bonus Plan P7 2020: RGM*

Daily DT SWS	Target	Per Daypart	P7
Before 5pm	≤3:45	\$5	
After 5pm	≤4:30	\$5	
Number of Dayparts	56		\$280
Period	Target		P7
ICOS Variance	TBC Target		\$200
Period	Target		P7
Staffing*	1/\$1,250		\$525

\$1,005

Bonus Plan P7 2020: Sr. AGM

Daily DT SWS	Target	Per Daypart	P7
Before 5pm	≤3:45	\$4	
After 5pm	≤4:30	\$4	
Number of Dayparts	56		\$224
Period	Target		P7
ICOS Variance	TBC Target		\$50
Period	Target		P7
Staffing*	1/\$1,250		\$125

\$399

Bonus Plan P7 2020: AGM

Daily DT SWS	Target	Per Daypart	P7
Before 5pm	≤3:45	\$3	
After 5pm	≤4:30	\$3	
Number of Dayparts	56		\$168
Period	Target		P7
Staffing*	1/\$1,250		\$100

\$268

Bonus Plan P7 2020: Shift

Daily DT SWS	Target	Per Daypart	P7
Before 5pm	≤3:45	\$3	
After 5pm	≤4:30	\$3	
Number of Dayparts	56		\$168
Weekly DT SWS	Target	Per Daypart	P7
Before 5pm	≤3:45	\$5	
After 5pm	≤4:30	\$5	
Number of Dayparts	8		\$40

\$208

Bonus Plan P7 2020: Area Coach

Daily DT SWS	Target	Weekly	P7
Before 5pm	≤3:45	\$3	
After 5pm	≤4:30	\$3	
Number of Dayparts	56		\$168
Period	Target		P7
ICOS Variance	TBC Target		\$50
Period	Target		P7
Staffing*	1/\$1,250		\$110

\$328

Staffing*

Any store who did not bonus on Staffing in P6, but achieves Target in P7
Will receive combined P6 & P7 Staffing Bonus Total.

